REPUBLIC SERVICES, INC.

November 2, 2012

Mr. William McFarlane, Township Supervisor
Superior Township
3040 North Prospect
Ypsilanti, MI 48198

RE: "Solid Waste Services"

Dear Mr. McFarlane,

On behalf of Republic Services, I would like to take this opportunity to thank you and the Superior Township for the recent extension of our collection contract. Republic has enjoyed the great professional working relationship that we have developed and I personally look forward to continuing it for many years to come.

Per our recent discussions, Republic will plan on implementing the new recycling collection service with carts beginning on April 1, 2013. Unfortunately, carts are in high demand at this time which has lead to an extended build and delivery timeframe.

Considering the time of year, our experience has proven that cart collection programs are better suited to be implemented outside of winter months/conditions. Therefore, the implementation of the program has to be delayed until April of 2013. However, this delay will give Republic ample time to develop education and communication materials and processes for this program.

As also discussed the other day, Superior Township residents will see a few changes in their quarterly invoices over the next couple of billing cycles. As stated at the Board of Trustees meeting, the rates as awarded will be effective upon the new contract term which began on October 1, 2012 (4th quarter). However, our billing system had already processed the 4th quarter invoices at the current 2011/2012 rate at the time of the Board of Trustees meeting where the contract was awarded. The new rate will be $49.23 per quarter in comparison to the 2011/2012 rate of $52.53.

In order to correct this matter, residents are being asked to pay in full their existing invoices. Republic will be issuing an invoice in January at a rate of $45.93 for the 1st quarter of 2013. This rate will reflect the new rate of $49.23 plus an a reduction of $3.30 that was billed at the 2011/2012 rate in the 4th quarter.

The 2nd quarter 2013 invoice will then reflect a rate of $49.23 which will be in line with the current contract.

5400 Cogswell
Wayne, Michigan 48184
[redacted]
www.republicservices.com